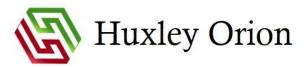
Money Services Businesses

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Loughnane Associates LLC

Value Touches Everything



Agenda

- The Value of Alternate Remittance
- 2. The MSB Registration Process
- 3. The Big Guys: Money Gram and Western Union
- 4. Smaller Money Transmitters
- 5. TRAC
- 6. State Registration Information
- 7. Hawala
- 8. Currency Dealers and Exchanges
- 9. Prepaid Cards
- 10. Check Cashers, Money Orders, Mobile Banking, ATMs



1. The Value of Alternate Remittance

Pew Institute 2019

Banking For The Unbanked



United States

Germany

Mexico

United Kingdom

Belgium

Colombia

Country	\$	Country	\$	Country	\$	Country	\$	Country	\$	Country	\$
Mexico	\$30,019,000,000	France	\$2,124,000,000	US	\$2,949,000,000	Nigeria	\$4,119,000,000	France	\$2,319,000,000	Spain	\$55,000,000
China	\$16,141,000,000	Poland	\$2,117,000,000	Guatemala	\$2,738,000,000	India	\$3,941,000,000	Morocco	\$508,000,000	US	\$38,000,000
India	\$11,715,000,000	Italy	\$1,310,000,000	Spain	\$2,292,000,000	France	\$1,782,000,000	Italy	\$379,000,000	Ecuador	\$29,000,000
Philippines	\$11,099,000,000	Austria	\$1,102,000,000	France	\$1,713,000,000	Pakistan	\$1,689,000,000	Spain	\$376,000,000	France	\$26,000,000
Vietnam	\$7,735,000,000	Czech Rep.	\$1,034,000,000	Honduras	\$1,520,000,000	Germany	\$1,258,000,000	Germany	\$336,000,000	Venezuela	\$18,000,000
Guatemala	\$7,725,000,000	Spain	\$1,030,000,000	China	\$1,195,000,000	Poland	\$1,149,000,000	Luxembourg	\$245,000,000	China	\$11,000,000
Nigeria	\$6,191,000,000	Hungary	\$997,000,000	Colombia	\$1,119,000,000	China	\$977,000,000	Netherlands	\$179,000,000	Lebanon	\$10,000,000
El Salvador	\$4,611,000,000	Lebanon	\$878,000,000	Germany	\$962,000,000	Spain	\$738,000,000	Poland	\$119,000,000	Germany	\$9,000,000
Dom Rep	\$4,594,000,000	Russia	\$781,000,000	El Salvador	\$655,000,000	Kenya	\$663,000,000	China	\$118,000,000	Peru	\$9,000,000
Honduras	\$3,769,000,000	Vietnam	\$748,000,000	Belgium	\$647,000,000	Philippines	\$658,000,000	Nigeria	\$110,000,000	Belgium	\$8,000,000
	\$2,834,000,000	Nigeria	\$699,000,000	China	\$586,000,000	Belgium	\$632,000,000	India	\$77,000,000	Italy	
S. Korea	\$2,801,000,000	Romania	\$647,000,000	Lebanon	\$459,000,000	Sri Lanka	\$525,000,000	Romania	\$77,000,000		\$8,000,000
Germany		China	\$646,000,000	Switzerland	\$363,000,000	Bangladesh	\$469,000,000	Portugal	\$75,000,000	Panama	\$7,000,000
France	\$2,373,000,000	Thailand	\$635,000,000	Luxembourg	\$344,000,000	USA	\$465,000,000	Sweden	\$74,000,000	Mexico	\$6,000,000
Thailand	\$1,859,000,000	Croatia	\$618,000,000	India	\$251,000,000	Australia	\$446,000,000	Serbia	\$65,000,000	Costa Rica	\$4,000,000
Jamaica	\$1,800,000,000	Serbia	\$617,000,000	Mali	\$245,000,000	Italy	\$428,000,000	USA	\$50,000,000	Brazil	\$3,000,000
Colombia	\$1,767,000,000	Belgium	\$582,000,000	Madagascar	\$229,000,000	Hungary	\$418,000,000	Hungary	\$49,000,000	Guatemala	\$3,000,000
- Japan	\$1,593,000,000	Luxembourg	\$575,000,000	Serbia	\$209,000,000	Uganda	\$372,000,000	United Kingdom	\$45,000,000	Japan	\$3,000,000

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Training Purposes Only

MSR2

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Legitimate Purposes of Remittance OECD (2013)

- Pure Altruism (concern for family back home)
- Pure Self-Interest
- Implicit Family Agreement: Co-insurance and Loan
- Migrant's Saving Target
- Portfolio Management Decisions

Always ask, "Why is the money going there?"





Services – Remittance Transfer Systems



New Payment Product Systems (NPPS)

- Mobile Payments (m-payments)
- Internet-based payment services (e-payments)
- Prepaid Access products

Money transmission (or wire transfer)

- Western Union, MoneyGram
- Hawala
- Virtual Assets (Cryptocurrency)
- Money Order products
- Currency Exchange services
- Hand Carried/Courier

NPPS also known as Money Services Businesses (MSB), Value Transfer Systems and Designated Non-Financial Businesses and Professions (DNFBP)



2. The MSB Registration Process

Money Services Businesses (generally)

Acting as a Principal or Agent

May only work from one location or international

- Banking Services for the Unbanked
- May support payments from diaspora to specific countries Example: Hawala system to Somalia
- Remittances sent abroad are usually in small amounts
- Examples of MSBs:

 Casas de Cambio
 Foreign Exchange Houses
 Banques de Checks
 Hawala
 Convertible Virtual Currency Exchanges aka Virtual Asset Service Providers



MSB Types



MSB KEY SERVICES LIST

(FinCEN)

401 Issuer of traveler's checks

402 Seller of traveler's checks

404 Issuer of money orders

405 Seller of money orders

408 Check casher

409 Money transmitter

413 Seller of prepaid access

414 Provider of prepaid access

415 Dealer in foreign exchange

499 Other

- Activity Based Not Business Based
- Money transmission (or wire transfer) services
- Fiat Currency to/from Virtual Asset Service Providers (VASP)
- Money order products
- Check cashing services
- Traveler's check products
- Currency exchange services
- Reloadable Cards and Services
- Stored value products



MSB are required to register with FinCEN and as part of that registration, disclose their owner

Registration of Mol Services Busines type or print. Always complete	ss										
e type or print. Always complete	_										
	e entire report.										
accepted after September 30, 2011. See instructions for items marked with an asterisk (*). OMB No.1506-00											
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le 18 ZIP Code/Postal Code	19 Country (if otr	ner than US)									
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	☐ North Dakota (ND)	☐ Texas (TX)									
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	d below (Check ority one). If filing a cc c Correcting a prior filing eason(s). Check all that apply. More than 10 percent transfer of equity. *6 City *6 City hone number (include area code) '6 City '6 City '7 City '8 City '8 City '9 City '9 City '10 Cit	*6 City									

MSBs

Part IV (continued)	2
25 Enter the number of branches of the registrant. Reminder: do See instructions for an explanation of the term "branch".	o not separately register each branch.
26 Money services business activities of the registrant. Check as ma "seller", "redeemer", "check casher", and "money transmitter".	any as apply. See instructions for an explanation of the terms " issuer",
a 🔲 Issuer of traveler's checks d 🔲 Issuer of mon	g Currency dealer or exchanger
b Seller of traveler's checks	ey orders h Check casher
c Redeemer of traveler's checks f Redeemer of	money orders i Money transmitter
27 Is any part of the registrant's money services business an information of "money transmitter" in the instructions.	al value transfer system? a Yes b No
28 Is any part of the registrant's money services business conducted	as a mobile operation? a Yes b No
29 Enter the number of agents authorized to conduct each money se solely employees. See instructions for an explanation of the term "ag	ervices business activity. Do not include branches, or persons who are ent".
a Traveler's check sales	e Currency exchange or dealer
b Traveler's check redemption	f Check cashing
c Money order sales	g Money transmission
d Money order redemption	
Part V Primary Transaction Account for M	ASR Activities
If the registrant has more than one transaction account for mone See instructions for an explanation of the term "transaction account The registrant's primary transaction account is the one that has the In items 31 through 36 enter information about the registrant's primary transaction account to the primary transaction a	int". The greatest annual dollar amount of money services business activity. The greatest annual dollar amount of money services business activities.
32 Address	33 City
00 to about 1700	Short sadde -
34 State 35 ZIP Code 36 Primary t	transaction account number
Part VI Location of Supporting Document	ation
If the supporting documentation is kept at the U.S. location reported in I	Part II check here and continue to Part VII.
37 Address	
38 City	39 State 40 ZIP Code
C	
Part VII Authorized Signature	
I am authorized to file this form on behalf of the money services busine complete. I understand that the money services business listed in Part CFR Part Chapter X. The money services business listed in Part II me coming year, and all other information required to comply with 31 U.S controlling person or authorized corporate officer is mandate.	50-\$1
I am authorized to file this form on behalf of the money services busines complete. I understand that the money services business listed in Part CFR Part Chapter X. The money services business listed in Part II me coming year, and all other information required to comply with 31 U.S.	It is subject to the Bank Secrecy Act and its implementing regulations. See 31 initains a current list of all agents, an estimate of its business volume in the 5.C. 5330 and the regulations thereunder. The signature of the owner,
I am authorized to file this form on behalf of the money services busine complete. I understand that the money services business listed in Part CFR Part Chapter X. The money services business listed in Part II me coming year, and all other information required to comply with 31 U.S controlling person or authorized corporate officer is mandate.	It is subject to the Bank Secrey Act and its implementing regulations. See 31 initiatins a current list of all agents, an estimate of its business volume in the S.C. 5330 and the regulations thereunder. The signature of the owner, ory.



FinCEN MSB Registration Check





MSB Registrant Search

The MSB Registrant Search Web page contains entities that have registered as Money Services Businesses (MSBs) pursuant to the Bank Secrecy Act (BSA) regulations at 31 CFR 1022.380(a)-(f), administered by the Financial Crimes Enforcement Network (FinCEN).

You cannot register as an MSB on this Web page. All MSB registrations must be completed electronically through the BSA E-Filing System.

The MSB Registrant Search Web page reflects information exactly as provided by the registrant. Posted entries should include: (1) Registrant's legal name, (2) Registrant's "doing business as" name (if applicable), (3) Registrant's address, (4) MSB activities in which the Registrant engages, (5) states in which the Registrant engages in MSB activities, (6) number of branches, (7) date the registration form was signed, and (8) date the registration form was received.

- The MSB Registrant Search Web page is the public information source for MSBs registered with the Financial Crimes Enforcement Network (FinCEN).
- . MSB acknowledgement letters will not be sent to MSBs. FinCEN will not provide facsimiles or copies of filed Registration of Money Services Business (RMSB) Form 107s.
- Searches may be performed on individual or multiple fields. Search criteria must be entered exactly as submitted on the Registration of Money Services Business (RMSB) Form 107.
 Variations in abbreviations or spellings could result in negative search results. If you initially receive a negative search result, please try searching again using the state or zip code field.
 For best results, please enter an MSB Registration Number.
- . Click on the highlighted Legal Name link on the search results page to generate a printable PDF document that contains the registration status information.

How do I search for MSB Registration Information?



Start by entering complete or partial information in one or more of the search fileds



Click the Search button



On the RESULTS PAGE: click the desired MSB's LEGAL NAME to retrieve its printable registration information

MSB REGISTRATION NUMBER/DCN		
LEGAL NAME		
DBA NAME		
STREET ADDRESS		
CITY		
STATE	0	
TIP .		
MSB ACTIVITIES (MSB Services Key List)		\$
STATES OF MSB ACTIVITIES	0	
OREIGN LOCATION		0



LEGAL NAME	DBA NAME	STREET ADDRESS	CITY	STATE	ZIP	MSB ACTIVITIES!	STATES OF MSB ACTIVITIES	ALL STATES & TERRITORIES & FOREIGN FLAG	FOREIGN LOCATION	# OF BRANCHES	AUTH SIGN DATE	RECEIVED DATE
AIV FINANCIAL LLC		1082 ELDEN ST	HERNDON	VA	20170	405 408 409	VA				11/26/2019	11/26/2019
DIANA'S BOUTIQUE & SERVICES, INC.		1110 ELDEN STREET, SUITE 103	HERNDON	VA	20170	405 408 409	VA				12/28/2020	12/28/2020
EFECTIVO SVC LLC	MUNDI TRANSFERS	690 ELDEN STREET	HERNDON	VA	20170	405 408 409	VA				01/05/2021	01/05/2021
KELVIN BOON LLC		13528 DAVINCI LANE	HERNDON	VA	20171	409	AK AR AS AZ CA CO DC DE FL FM GA GU IA ID IL IN KS KY LA MA MD ME MH MI MN MO MP MS MT NC ND NE NH NJ NM NV OH OK OR PA PR PW RI SC SD TN TX UT VA VI WI WV			1	12/28/2019	12/28/2019

Herndon Virginia

							WY				
MELGAR LLC	MEGA GIROS	690 ELDEN STREET	HERNDON	VA	20170	408 409	VA			12/31/2020	12/31/2020
Mid-Atlantic Development Group, LLC		1141 Elden St. STE 102/103	Herndon	VA	20170	408 409	VA		2	02/07/2019	02/07/2019
Mid-Atlantic Development Group, LLC		1141 Elden St suite 102/103	Herndon	VA	20170	408 409	VA			03/28/2019	03/28/2019
	Elden Market and Deli	1141 Elden St suitem 102/103	Herndon	VA	20170	408 409	VA			03/28/2019	03/28/2019
NOVEDADES K & J INC		794 C CENTER ST	HERNDON	VA	20170	408 409	VA			12/28/2020	12/28/2020
R.S. Associates Inc.	Herndon Check Cash	1110 F Elden St. Suite 109	Herndon	VA	20170	405 408 409	VA			12/20/2019	12/20/2019
RJKJ SONIDO LATINO INC		1110 ELDEN ST SUITE 105	HERNDON	VA	20170	405 408 409	VA			01/08/2021	01/08/2021
SFB CAPITAL SYSTEMS LLC	SPEEDY	1031 STERLING ROAD, SUITE 201	HERNDON	VA	20170	409	VA			12/05/2020	12/05/2020
VARIEDADES CRISTINA LLC		1228 ELDEN ST	HERNDON	VA	20170	408 409	VA			12/23/2020	12/23/2020
VARIEDADES RUBI INC		902 ALABAMA DR #104	HERNDON	VA	20170	408 409	VA			12/28/2020	12/28/2020





MSB Registration Status Information

Date: 04/15/2021

The inclusion of a business on the MSB Registrant Search Web page is not a recommendation, certification of legitimacy, or endorsement of the business by any government agency.

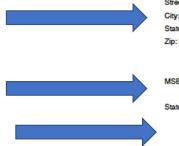
The MSB Registrant Search Web page, which is updated on a weekly basis, contains entities that have registered as Money Services Businesses (MSBs) pursuant to the Bank Secrecy Act (BSA) regulations at 31 CFR 1022.380(a)-(f), administered by the Financial Crimes Enforcement Network (FinCEN).

Information contained on this site has been provided by the MSB registrant. FinCEN does not verify information submitted by the MSB. Information provided on this site reflects only what was provided directly to FinCEN. If an error or incomplete information is detected on this site, the registrant should follow the appropriate instructions for correcting a Registration of Money Services Business (RMSB) form.

MSB Registration Number: 31000160686868

Registration Type: Renewal Legal Name: KELVIN BOON LLC

DBA Name:



Street Address: 13528 DAVINCI LANE

City: HERNDON State: VIRGINIA Zip: 20171



MSB Activities:

Money transmitter

States of MSB Activities:

Alaska, American Samoa, Arizona, Arkansas, California, Colorado, Delaware, District Of Columbia, Federated States Of Micronesia, Florida, Georgia, Guam, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine,

Marshall Islands, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada,

New Hampshire, New Jersey, New Mexico, North Carolina, North Dakota, Northern Mariana Islands, Ohio, Oklahoma, Oregon, Palau,



State Corporation Commission Clerk's Information System

Entity Information

Entity Information

Entity Name: Kelvin Boon LLC Entity ID: S4631281

Entity Status: Active Entity Type: Limited Liability Company

Formation Date: 07/16/2013 Reason for Status: Active

VA Qualification Date: 07/16/2013 Status Date: 08/19/2019

Industry Code: 0 - General Period of Duration: Perpetual

Jurisdiction: VA Annual Report Due Date: N/A

Registration Fee Due Date: Not Required Charter Fee: N/A

Registered Agent Information

RA Type: Individual Locality: FAIRFAX COUNTY

RA Qualification: Member or Manager of the Limited Liability

Company

Name: RAJESH PAVITHRAN Registered Office Address: 13528 DAVINCI LANE, HERNDON, VA, 20171 - 0000, USA

Privacy Policy | Contact Us

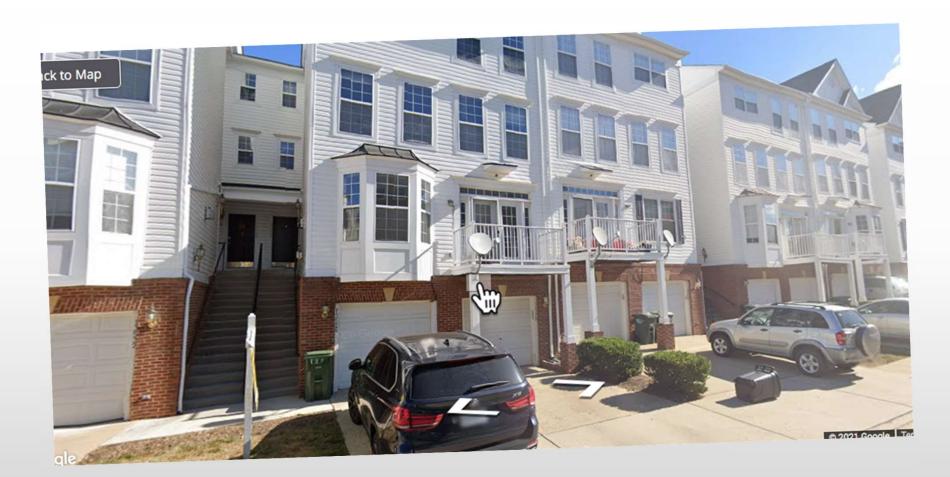


www.valuetoucheseverything.com Training Purposes Only

MSBs

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Civil and Criminal Penalties for Operating an Unregistered Money Transmitting Business (FinCEN) Failure to comply with 31 U.S.C. 5330 or 31 CFR 103.41

Civil penalty of \$5000 for each violation, up to \$5,000 for each day

(Whoever) (knowingly) (conducts, controls, manages, supervises, directs, or owns all or part)of (an unlicensed money transmitting business)

Shall be fined in accordance with this title or imprisoned not more than 5 years, or both. [18 U.S.C § 1960(a)]

Criminal: A (money transmitting business) which affects (interstate or foreign commerce) and (fails to comply with the money transmitting business registration requirements under section 31 U.S.C. 5330), or regulations prescribed under such section,

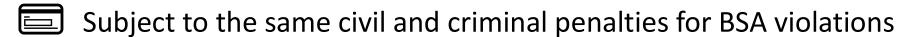
Shall be fined or imprisoned not more than 5 years, or both. [18 U.S.C § 1960(b)(1)(B)]



Foreign-Located Money Services Businesses

FIN-2012-A001 (February 15, 2012)

If the MSB operates in the US, even if none of its agents, agencies, branches or offices are physically located in the U.S.



Each foreign-located MSB is required to appoint a person residing in the U.S. as an agent for service of legal process with respect to compliance with the BSA and its implementing regulations

LEGAL NAME	DBA NAME	STREET ADDRESS	CITY	STATE	ZIP	MSB ACTIVITIES	STATES OF MSB ACTIVITIES	ALL STATES & TERRITORIES & FOREIGN FLAG		# OF BRANCHES	AUTH SIGN DATE	RECEIVED DATE
PAGOS INTERNACIO NALES S.A./PAGOS INTERN		CL 5 50 103	CALI		76004	409 415	AS FM GU MH MP PR PW VI		COLOMBIA		03/19/2019	03/19/2019

Bank Secrecy Act MSB Recordkeeping and Reporting Requirements Vary

Based upon the type and amount of MSB activity

- Transmitter: Below \$3,000 no real verification is required
- At \$3,000 Transmitter is required to maintained more detailed transaction records must be retained
- At \$1,000 currency exchange activity requires detailed information retention
- At \$10,000 must file a CTR
- SAR filing is required



3. The Big Guys: Money Gram and Western Union

MoneyGram AML Customer Identification Requirements

\$900 or more, Produce:

- Originator must produce a government issued photo ID
 - State driver's license
 - Military ID
 - Voter Registration Card
 - Passport
 - Alien identification
 - Foreign voter registration

\$3,000 or more, Obtain and Retain

- Originator
 - Date of Birth
 - SSN
 - Passport
 - Alien identification

\$9,100 or more: Telephone
Interview between MoneyGram,
Agent and Originator

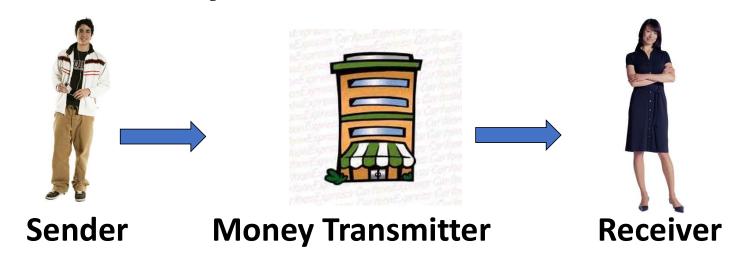
\$3,000 or more, On Behalf of Third Party:

- Name of Person or organization
- Address
- Date of Birth
- Occupation
- SSN

Needs to comply with Funds Transfer Rule



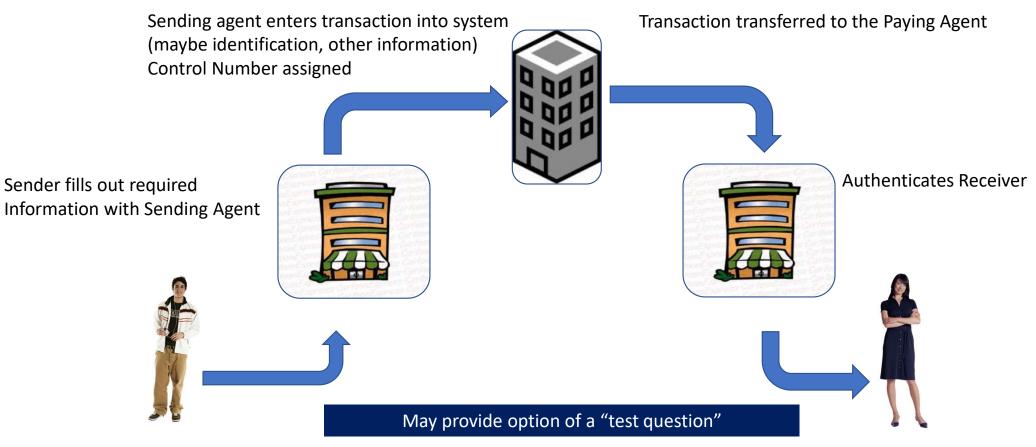
Money Transmitter Process



- (A) [a]ny person, whether or not licensed or required to be licensed, who engages as a **business in accepting currency**, or funds denominated in currency, **and transmits the currency or funds**, or the value of the currency or funds, **by any means through a financial agency or institution**, a Federal Reserve Bank or other facility of one or more Federal Reserve Banks, the Board of Governors of the Federal Reserve System, or both, or an electronic funds transfer network; or
- (B) [a]ny other person engaged as a business in the transfer of funds



Large Money Transmitter Model



nd money 24/7 ound the world

er you need to transfer money to friends down eet or family across the globe, Western Union ur funds there quickly and reliably.

Services

- Money Transmitter
- Pay bills Online (Biller, amount, account #)
- Phone Reloads (name and number of account)
- Netspend (MasterCard) debit card
- Mobile App

heck fees

nUnion\\\\







Send online

<u>Log in</u> or <u>sign up</u> and create your profile for free to send money online.

Learn more



Send with our app

Send money, pay bills, check exchange rates, or start a transfer in the app and pay in-store—all on the go.

Find out more

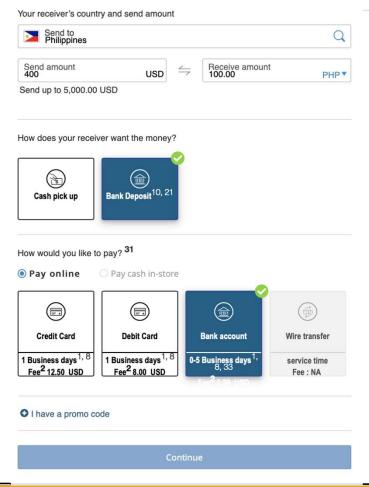


Send in person

Transfer money in person from more than 57,000 Western Union[®] U.S. agent locations³.

Find locations

Send Money Online



Send money from your smartphone with our money transfer app

Track your transfer

Easily <u>track your transfer</u> on our app using your tracking number (MTCN) and get notified when your recipient collects the funds.

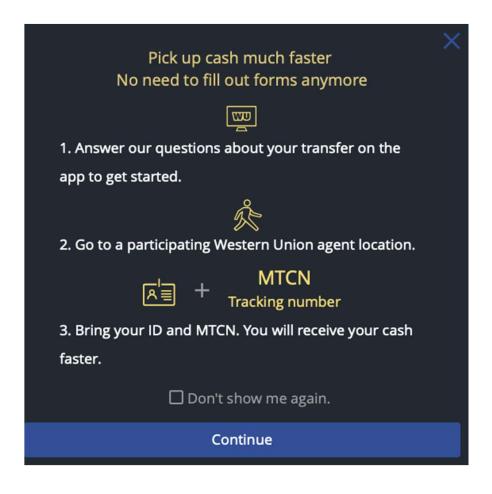




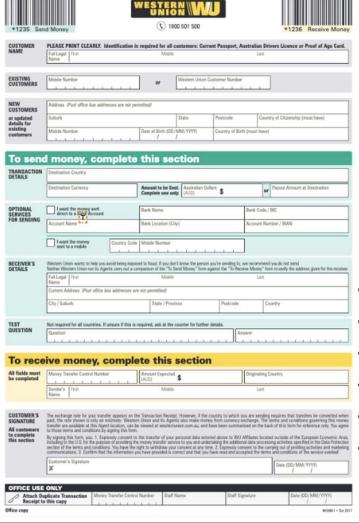
Simple card scanning

Quickly set up your card payment and avoid mistakes by simply scanning your credit or debit card using the camera on your device.









- You may be required to provide governmentissued identification, depending on the service, sent amount, and the destination of the money transfer. Secondary ID may also be required for some transactions (e.g., residence status document or country of birth information)
- "Test Question"
- Originator First/Last Name
- Originator Address
- Originator Phone
- Originator Signature
- Amount
- Loyalty/Rewards Info

- Receiver's First/Last Name
- Receiver's phone number
- Receiver's country code
- Loyalty/Rewards Info

Under \$999: No photo id required Cash to Mobile limited to \$500



Western Union Subpoenas

A. Service and Processing of Subpoenas from federal, state and local law enforcement agencies in the United States requesting records relating to money transfers or money orders must name "Western Union Financial Services, Inc." and may be served by emailing a signed PDF copy of the subpoena to subicw@westernunion.com OR mailing them to:

Western Union Financial Services, Inc. Custodian of Records Legal – HQ 8 7001 E Belleview Ave Denver, CO 80237

Western Union does not accept service of subpoenas via facsimile.

All subpoenas must be accompanied by the full name, title, mailing address, email address, phone number and facsimile number of the person and/or entity issuing the subpoena

Full name, title, mailing address, email address, phone number and facsimile number of the person to whom documents should be sent.



MoneyGram Subpoena

- 1.1. U.S. Law Enforcement must serve their Request on **MoneyGram Payment Systems, Inc.** and may be e-mailed to: Subpoena@moneygram.com
- 1.2. While e-mail is preferred, MoneyGram also accepts service from U.S. Law Enforcement by facsimile (866) 955-6406 or by mail to:

MoneyGram Payment Systems, Inc.

Subpoena Operations 1550 Utica Avenue South Minneapolis, MN 55416

1.3. MoneyGram's U.S. Law Enforcement contact phone number: +1 (952) 541-4070



MoneyGram (Legal Agreement)

Single Maximum: \$10,000
Two Transfers/Day Maximum

- 2.4. In order to use the Service, the Sender must set up a profile through our Website or the App ("**Profile**"). The Sender is required to update their personal information contained in the Profile in case of any changes before making a Transfer. To close a Profile please contact our customer service helpline.
- 5.3. To collect the Receive Amount, the intended Recipient will be asked to identify themselves by providing an identification document and their own details, the Sender's name, country of origin, the Receive Amount and the Reference Number ("Collection Details"). Cash payment shall be made to the person that our agents and partners deem entitled to receive the Receive Amount after examination of the identification document. The identification requirements for Recipients vary by country.



MoneyGram Records Network and/or Agent

- Electronic Wire Transfer Data
- Copies of MoneyGram Money Orders
- Original Send and Receive Forms
- Money Order Transaction Logs
- Currency Transaction Reports
- Suspicious Activity Reports and Support Records
- AML Compliance Program
- Other



4. Smaller Money Transmitters

Smaller Payment Services

Transactions more than \$550 should be made in Personal, Official or Cashier's check

Official checks should not be more than \$3,000

Banks



Welcome to

First African Remittances

An Authorized Delegate of Shaka Express Corp. Transmitting Money To Ghana and Other African Countries From Maryland

CASH TRANSACTION: Transactions more than \$550.00 should be made in Personal, Official or Cashier's check.

CHECK TRANSACTION: Personal, Cashier's or Bank Official checks should not be more than \$3,000.00 for the transmitted amount.

> **Maryland Address** 3321 Toledo Terrace, #202 Hyattsville, Maryland 20782

Tel: (301) 853-7245, 301-853-7246

Email: info@firstafricanremittancesus.com

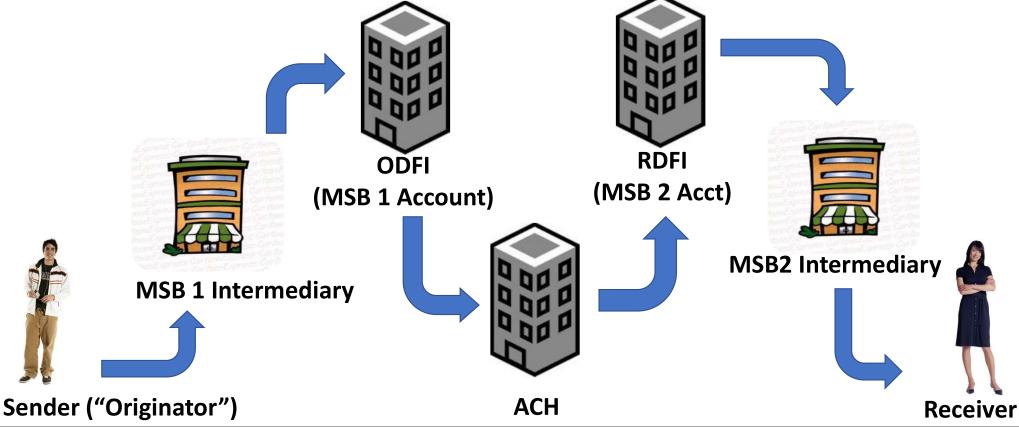
WORKING HOURS: Monday - Friday 10:00 am to 6:00 pm Saturday 10:00 am to 2:00 pm Sunday closed

PAYMENT LOCATIONS OR PICKUP BANKS

Access Bank, Agricultural Development Bank (ADB), First Atlantic Bank, ECO Bank and OmniBSIC Bank



Smaller Payment Services Providers Likely use Financial Institutions/ACH



5. TRAC

Southwest Border Transaction Record Analysis Center

"Data is just that, its data...How you use it in conjunction with your other investigative resources, then it becomes intelligence."

- Rich Lebel, director of the Southwest Border Transaction Records Analysis Center (2020)



Transaction Record Analysis Center Intelligence Report TRAC Data System-User Interface

The TRAC Data System

Transactions in amounts of \$500 or more.

Person to Person transactions (not commercial) in identified Southwest Border Area:

California

Arizona

New Mexico

Texas

Country of Mexico



Transaction Record Analysis Center Intelligence Report TRAC Data System-User Interface

• The **TRAC Data System** is a centralized searchable database containing subpoenaed financial transactions (money transfers) from several global money services businesses (MSBs).

Portal: https://www.swbtrac.com



6. State Registration Information



https://moneytransmitterlaw.com/state-laws/virginia/



7. Hawala

Typical Applicant Information

- Audited financial statements of the applicant business and any subsidiaries
- Personal financial records of all directors, principal officers, owner or 10% shareholders ("Control Persons")
- Records of occupations for all Control Persons for the last fifteen years, including any disciplinary actions taken by any employer
- List of all lawsuits or criminal complaints against any Control Person in the last fifteen years
- Comprehensive compliance policy AML/KYC
- Compliance Officer

- IT infrastructure
- Proforma and financial projections over
 2-3 year period
- Source of funds
- Banking relationship
- Bonding
- Third-party criminal and civil background checks
- Fingerprints of Control Persons

https://moneytransmitterlaw.com/state-laws/virginia/



8. Currency Dealers and Exchanges



Hawala

- Name
- · Identifier (Code)
- Amount





Balance Books Anything of Value

Settlement methods may be outside the banking system, including trade, cash and long-term net settlement.

Subject to their registration, IVTS can operate legally in the UK.





Qahabshi

Currency Dealers or Exchangers

- Provides many of the services of a bank or other financial institutions
 - Funds transmission, check cashing, money orders, temporary custody of funds on deposit
 - "Retail" "Over the Counter" "Vault"
- BSA requires maintenance of information concerning currency dealing starting at \$1,000





Information Maintained for Exchanges Over \$1000

- Customer's name and address
- Passport number or Taxpayer Identification Number
- Date and Amount of the transaction
- Currency Name, Country, and Total Amount of each Foreign Currency







9. Prepaid Cards

Prepaid Access Elements Defined - FFEIC



- **Access** to funds or the value of funds
- Paid in advance and can be retrieved or transferred at some point in the future
- Through an electronic device or vehicle such as a card, code, electronic serial number, mobile identification number or personal identification number

Prepaid Access Cards provide a compact and transportable way to maintain and access funds

- Purchasing products, making transfers to other cardholders within the prepaid program, and paying bills
- Alternate method of cross-border funds transmittal,
 - some prepaid card programs may issue multiple cards per account,
 - so that persons in another country or jurisdiction can access the funds loaded by the original cardholder via ATM withdrawals of cash or merchant purchases
- Both electronic and physical prepaid products to access funds held by banks in pooled accounts that are linked to sub-accounts



Exempt vs. Non-Exempt Prepaid Access Products

Exempt products that have *all* of the following product attributes:

- Does not allow more than \$1,000 to be initially or subsequently loaded, used or withdrawn in one day
- Only in the U.S.
- Single load
- Does not allow transfers among accountholders within prepaid program

Non-Exempt prepaid access as prepaid access products that have *any* of the following product attributes:

- Allows more than \$1,000 to be initially or subsequently loaded, used or withdrawn in one day
- Is welcome outside the U.S.
- Is re-loadable
- Allows transfers among accountholders within a prepaid program



Retailers who sell non-exempt forms of prepaid access are regulated if the prepaid access:

- Can be used before the customer's identity has been verified
- Persons who sell \$10,000 or more of prepaid access per person per day (including bulk sales of prepaid closed loop cards) are either regulated or required to have policies and procedures in place to prevent such sales
- Providers and Sellers of prepaid access are required to collect and store personally identifying information about customers on an increased range of prepaid products.



Open Loop



- Open loop prepaid cards can be used for purchases at any merchant that accepts cards issued for use on the payment network associated with the card and to access cash at any automated teller machine (ATM) that connects to the affiliated ATM network
- Include payroll cards, general purpose reloadable (GPR) cards, and certain gift cards
- Some prepaid cards may be reloaded, allowed to add value
- Low-value (\$1,000 or less) open loop prepaid access are regulated, if it can be
 - (1) used internationally
 - (2) transferred between or among other persons within the prepaid program, or
 - (3) reloaded by a non-depository (nonbank) source.



Closed Loop Payment System



- Operates without intermediaries and the end parties have a direct relationship with the payments system
- Provides prepaid access to funds or the value of funds that can be used only for goods or services in transactions involving a defined merchant or location (or set of locations), (specific retailer or retail chain, a college campus, or a subway system)
- Generally do not allow cash access, although they can often be resold through third-party websites in exchange for other closed loop cards or payment
- Is regulated if more than \$2,000 can be associated with the prepaid access device or vehicle on a given day.



Prepaid Access Participants – Third Parties

Program Manager



Distributor

Payment Processor

Works with the issuing bank and card network (Visa/MC) to create card program

Issuing Bank

A bank that offers network branded

prepaid products to consumers and

may serve as the holder of funds that

have been prepaid and are awaiting

instructions to be disbursed.

Payment networks that clear, settle, and process transactions. Organization that markets and distributes prepaid products.

Seller or Retailer

A convenience store, drugstore, supermarket, or location where a consumer can buy a prepaid product. Principal conduit for access to information from its fellow program participants.

Provider of

Prepaid

Access

The provider must register with FinCEN as an MSB and identify each prepaid program for which it is the provider of prepaid access.

A bank that serves as a provider of prepaid access has no requirement to register with FinCEN.

Tracks and manages transactions and may be responsible for account setup and activation, adding value to products, and fraud control and reporting.

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Training Purposes Only

MSBs





The Electronic Recovery and Access to Data



- Currently being used in 48 states and internationally.
- Determine if suspicious cards -- bank credit and debit cards, retail gift cards, library cards, hotel keys, even magneticstriped metrorail cards -- are loaded with funds
- Capacity to freeze those funds to allow time to determine if the funds are from criminal activities.



International Controls?

In the United States, it is currently legal for anyone to enter or leave the country with cards connecting to accounts and (unlike cash in high amounts) does not have to be reported to customs or another government entity

Currently no requirement to declare value coming into or exiting the United States

Why?



10. Check Cashers, Money Orders, Mobile Banking, ATMs

Check Cashers





- Defined as a person engaged in the business of cashing checks
- Other Services: In many cases, the check casher acts as an agent of a money transmitter (or several money transmitters for different services, e.g., remittances, bill paying, and sale of money orders) to complement check cashing services

Check Cash Case Study: Lee's Snack Shop

- "Wholesaling" or "Bulk Check Cashing"
- Hong Ki Yi, owner and compliance officer
- Failed to file 216+ CTRs in six-month period
- Exchanged checks for cash with another MSB
- \$2.1 million in six months
- Active for 10 years

Lee's Snack Shop





Money Orders/Traveler's Checks

- A Seller or Redeemer of Money Orders/Traveler's Checks is also defined as an MSB
- These are negotiable instruments sold through Sales Agents
- Generally issued by national companies, but small businesses may issue their own money orders
- Money Orders are sold through agents
 - ➤ Amount is usually limited by policy
 - ➤ Sales Agent must maintain sales record
- ✓ Money Orders: Postal 70% of US Market \$165 Billion in 2014





Money Order USPS Case Study: Cindy Omidi

- Cindy Omidi, 66
- Convicted in October of structuring
- Mother to Michael and Julian Omidi, once operated 1-800-GET-THIN
- USPS provided evidence to this case Testified at Trial

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UNITED STATES DISTRICT COURT
                  FOR THE CENTRAL DISTRICT OF CALIFORNIA
                           June 2013 Grand Jury
11
    UNITED STATES OF AMERICA,
12
                  Plaintiff.
                                      [31 U.S.C. §§ 5324(a)(3),
                                      (d)(2): Structuring
    CINDY OMIDI.
                                      Transactions to Evade Reporting
      aka "Nahid Omidi,"
                                      Requirements; 18 U.S.C. § 2:
     aka "Nahid Pezeshk,"
                                     Aiding and Abetting and Causing
     aka "Cindy Pezeshk,"
                                      an Act to be Done; 31 U.S.C.
16
                                      § 5317(c): Criminal Forfeiture]
                  Defendant.
17
18
         The Grand Jury Charges:
19
             [31 U.S.C. § 5324(a)(3), (d)(2); 18 U.S.C. § 2]
20
        INTRODUCTORY ALLEGATIONS
21
        At all times relevant to this Indictment:
22
        1. The Bank Secrecy Act ("BSA") was a set of laws and
   regulations enacted to address an increase in criminal money
   laundering through financial institutions. In order to combat
   money laundering, the BSA required domestic financial
   institutions to file reports and maintain customer information
17 for cash transactions that exceeded certain amounts.
```



DEFENDANT C. OMIDI'S STRUCTURING

10

12

13

15

16

17

19

7. Between in or about July 2008 through in or about December 2009, in Los Angeles County, within the Central District of California, and elsewhere, defendant C. OMIDI, together with others known and unknown to the Grand Jury, knowingly and for the purpose of evading the reporting requirements of Sections 5313(a) and 5325 of Title 31, United States Code, and the regulations promulgated thereunder, structured, assisted in structuring, attempted to structure and assist in structuring, and aided and abetted in structuring and caused to be structured, the following transactions, among others, with a domestic financial institution, namely, the USPS, as part of a pattern of illegal activity involving more than \$100,000 in a 12-month period:

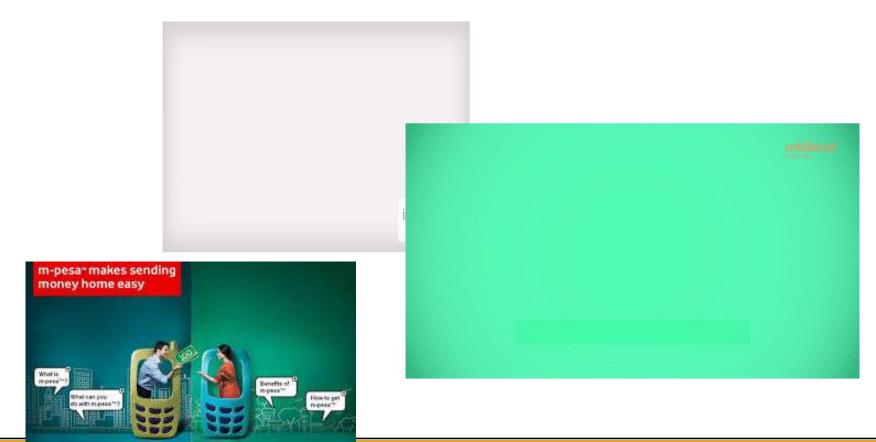
Date	Subtotal	Money Order Amount	1860 BB 1870 - 18 BB 1870 BB 1870 BB	Post Office
8/14/08	\$900	\$900	12656224113	Village Station
	\$2,900	\$1,000	93648743548	Wilshire Business
	22	\$1,000	93648743550	Center
		\$900	93648743561	
8/25/08	\$1,000	\$1,000	12656222886	Village Station
	\$2,900	\$1,000	93648745484	Wilshire Business
		\$1,000	93648745495	Center
		\$900	93648745506	
9/16/08	\$900	\$900	12656228207	Village Station
	\$2,900	\$1,000	93648748151	Wilshire Business
		\$1,000	93648748162	Center
		\$900	93648748173	

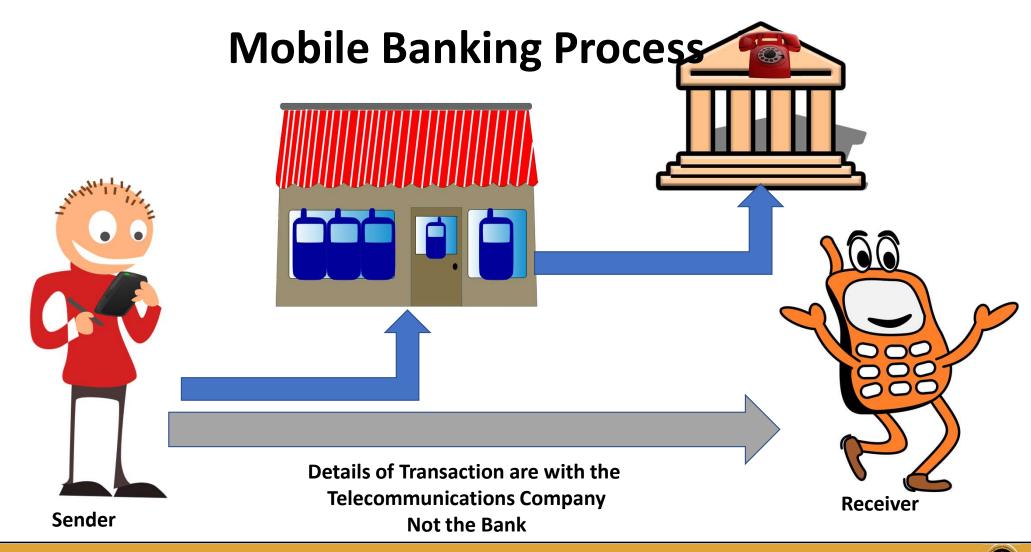
Case 2:13-cr-00739-SVW Document 1 Filed 10/11/13 Page 4 of 7 Page ID #:4

Date	Subtotal	Money Order Amount	Serial #	Post Office
9/24/08	\$2,900	\$1,000	12332452476	Beverly Hills Main
		\$1,000	12332452487	
		\$900	12332452498	
	\$2,900	\$1,000	12656794781	West LA Finance
		\$1,000	12656794792	Station
		\$900	12656794803	
9/27/08	\$2,900	\$1,000	12655758936	Beverly Hills Main
		\$1,000	12655758947	
		\$900	12655758958	
	\$2,900	\$1,000	13013233200	West LA Finance
		\$1,000	13013233211	Station
		\$900	13013233222	
10/15/08	\$2,900	\$1,000	13013240534	West LA Finance
		\$1,000	13013240545	Center
		\$900	13013240556	
	\$2,900	\$1,000	93648815807	Wilshire Business
	[\$1,000	93648815818	Center
		\$900	93648815820	
	\$900	\$900	12656229704	Village Station
10/17/08	\$2,900	\$1,000	12655770592	Beverly Hills Main
		\$1,000	12655770603	7
		\$900	12655770614	
10/20/08	\$2,900	\$1,000	12655766643	Beverly Hills Main
		\$1,000	12655766654	
		\$900	12655766665	
	\$2,900		13013248140	West LA Finance
		\$1,000	13013248151	Center
		\$900	13013248162	
10/22/08	\$2,900	\$1,000	09102144690	Beverly Hills Main
		\$1,000	09102144701	
		\$900	09102144712	
	\$2,900	\$1,000	93648817945	Wilshire Business
		\$1,000	93648817956	Center
		\$900	93648817967	7

MSBs

Mobile Money Banking for the "Unbanked"





U.S. Attorneys » Central District of California » News

Department of Justice

SHARE P

U.S. Attorney's Office

Central District of California

FOR IMMEDIATE RELEASE

Westwood Man Agrees to Plead Guilty to Federal Narcotics, Money Laundering Charges for Running Unlicensed Bitcoin Exchange and ATM

LOS ANGELES - A Westwood man has agreed to plead guilty to federal criminal charges for owning and operating an unlicensed money transmitting business where he exchanged up to \$25 million in cash and virtual currency for individuals, including Darknet drug dealers and other criminals, some of whom used his Bitcoin ATM kiosk.



www.valuetoucheseverything.com Training Purposes Only

Friday, August 23, 2019

[18 U.S.C. §§ 1960(a), (b)(1)(B)] Beginning in or about May 2015, and continuing until on or about October 12, 2017, in Los Angeles County, within the Central District of California, and elsewhere, defendant KUNAL KALRA, also known as "Kumar," "shecklemayne," and "coinman," knowingly conducted, controlled, managed, supervised, directed, and owned an unlicensed money transmitting business affecting interstate and foreign commerce, namely, a virtual currency exchange business, that failed to comply with the money transmitting business registration under Section 5330 of Title 31, United States Code, and On or about June 22, 2017, in Los Angeles County, within the

Case 2:19-cr-00484-PSG Document 1 Filed 08/23/19 Page 2 of 5 Page ID #:2

COUNT TWO

central District of California, and elsewhere, defendant KUNAL KALRA, also known as "Kumar," "shecklemayne," and "coinman," with the intent to conceal and disguise the nature, location, source, ownership, and control of property believed to be the proceeds of specified unlawful activity, that is, the felonious importation, receiving, buying, selling, and otherwise dealing in controlled substances punishable under a law of the United States ("drug trafficking"), knowingly conducted a financial transaction, affecting interstate commerce, involving property represented by an authorized agent of the United States government to be proceeds of specified unlawful activity, that is, drug trafficking, namely, the exchange of 38.55331617 Bitcoin for \$98,372.00 in United States dollars, plus fees (Blockchain transaction ID

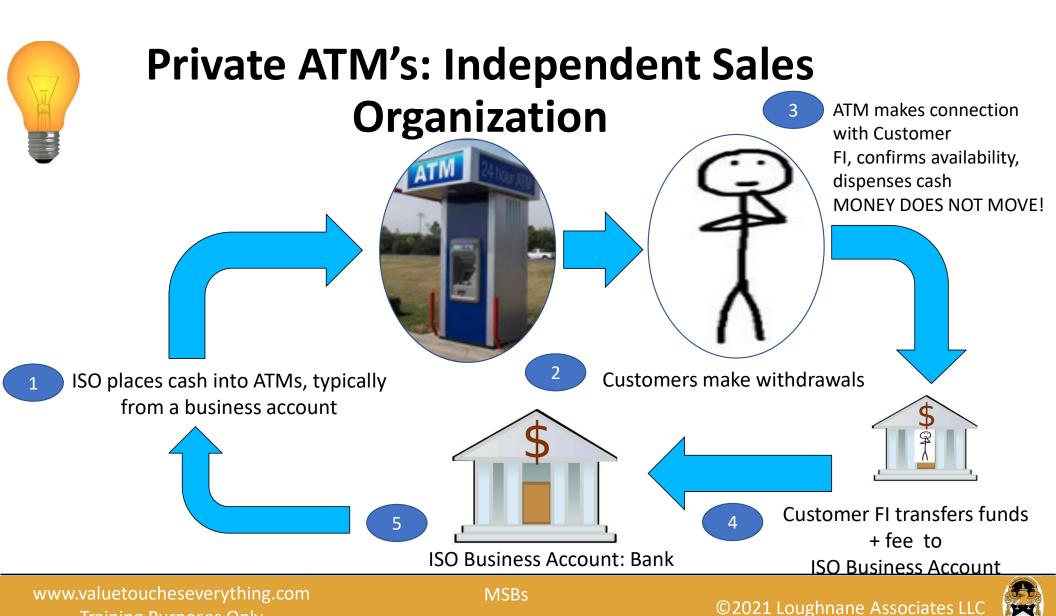
a76ff13ce53c71db174133df664126e20d48743b7f3739c229141f508981917).



https://www.mysanantonio.com/news/local/article/LA-man-to-admit-laundering-more-than-half-a-1437998







Training Purposes Only

Relaxed Know Your Customer "Rules" Acceptable Level of Risk

- KYC requirements normally have obligations on to collect identification documents of clients and then to have those documents verified by banks
- M-Pesa/M-Paisa obtained a "special license" from regulators, despite concerns by regulators about non-branch banking adding to the current state of financial instability
- Risk assessment determined it was more important to get the services out to the people
- CDD/KYC rules are starting to be applied



Questions

Loughnane Associates LLC

Value Touches Everything

